

DAHL CASE STUDY



COMPANY OVERVIEW

This company is a real estate organization based out of the Minneapolis-St. Paul Metropolitan area. They specialize in property management and are dedicated to supporting tenant services and optimizing operations. Following a recent shift to digital rent management, the company needed a dependable administrative staffing partner to handle increased clerical and customer support demands. Dahl Consulting (DAHL) partnered with this organization to implement a strategic workforce solution to rapidly support these needs.

HIRING CHALLENGES

When this real estate company transitioned to a digital platform to streamline tenant payments, it quickly became clear that some tenants would require additional assistance to navigate the new system. Initially, the company's existing property management staffing partner was scheduled to provide multiple team members. However, none of those hires showed up on their first day, leaving the organization in an urgent administrative staffing bind. The company's property management leader, recalling her previous positive experience working with DAHL, reached out for a reliable workforce solution to fulfill these immediate administrative contractor needs.

Featured Solutions

Contract or Contract-to-hire Staffing



We provide temporary or short-term employees with the skills and experience you need to bring key projects to successful completion

Additional Solutions

Payrolling/EOR



We become the Employer of Record (EOR), transferring administrative responsibilities and employment-related liabilities of your contingent workforce to us

Vendor Management Solution



Advanced Platform | Resources Unlimited (APRU) our VMS technology solution that provides total talent management to contingent workforce programs

On-site Workforce Management



Our team's assistance with all aspects of staffing, including recruitment and on/offboarding, as well as payroll and benefits administration for your contingent workforce at your facility

Direct Hire Recruiting



Direct placement for a range of accounting and finance, business professional, information technology, and customer service positions

WORKFORCE SOLUTIONS

DAHL responded rapidly, supplying 50% more qualified administrative professionals than the previous staffing company to assist tenants with the property management company's new technology platform. DAHL's talent team worked closely with the organization's management to align talent acquisition with specific skill needs, including identifying candidates with property management experience and familiarity with similar digital payment platforms. Within days, DAHL had a capable team of customer service consultants in place. The rapid response and commitment to quality talent distinguished DAHL from the prior real estate administrative staffing provider.

KEY RESULTS

DAHL's reliable and timely hiring support quickly stabilized this company's workforce recruitment challenges. This success led the organization to choose DAHL as its exclusive administrative staffing partner, appreciating DAHL's quality and reliability of hires. As a result, the property management company's internal team could focus more on providing outstanding tenant service, rather than recruiting and administrative tasks. DAHL's stellar contract staffing solution sparked interest in expanding its role to support additional project-based hiring needs within the real estate company.

"When our team was faced with an immediate need for multiple professionals with a unique set of experience and skill sets, DAHL's recruitment team stepped in and provided us with a handful of candidates- all within less than a day! Their willingness to ensure they have all of the details from the first request for help, to the consistent communication along the way has been a lifesaver for us. DAHL has shown that their ability to provide experienced, high-quality candidates has made a huge impact on our organization this past year."

- Regional Manager

KEY POINTS

**Provided Immediate,
High-quality
Administrative Staffing**



**Delivered 50% More
Qualified Professionals in
Just Days**

