

# DAHL CASE STUDY



## COMPANY

This insurance services business is among the largest and fastest-growing brokerage and consulting firms in the United States. Fueled by entrepreneurialism and driven by results, they operate on the belief that more is possible, and expectations are meant to be exceeded. They proudly employ a team of diverse, driven, and exceptional people and invest heavily in their success, giving their teams the freedom and resources needed to help clients grow their businesses to remarkable heights.

## CHALLENGE

Before partnering with DAHL, this organization had a hard time attracting qualified candidates for many open positions, especially those with insurance-specific backgrounds or experience. They also had difficulty finding talent for short-term, seasonal roles. Their core recruiting team did not have the time to dedicate to hiring for all their open positions.

## SOLUTION

Due to the organizations' growth nationwide they needed to add several employees with insurance backgrounds. DAHL increased their visibility to experienced talent and found qualified individuals for their roles quickly. For short-term seasonal roles, DAHL was able to help the organization meet their employer goal so they could continue providing outstanding service to their clients.

## KEY RESULTS

Filled nearly **80%** of open roles  
in under **30** days



Provided qualified candidates to  
hiring managers within **1** week